FY 2020 AmeriCorps State & National Grant Competition







Best Practices in Budget Development

Budget Functions



An approved AmeriCorps budget is part of the grantee's contractual obligation and:

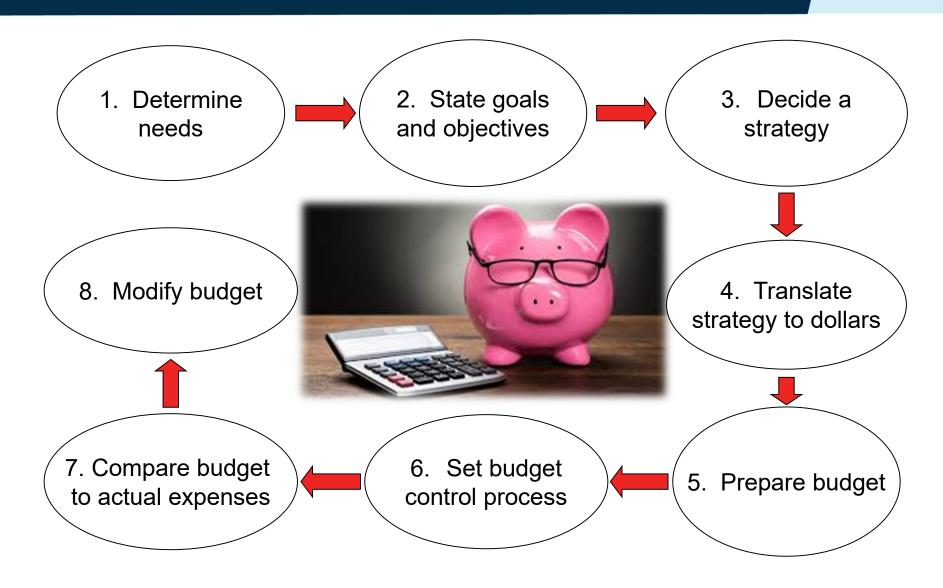
- A financial blueprint
- Helpful to ensure compliance
- A tool for measuring progress and monitoring

Budget Management Process









Budget Basics



- Realistic
- Consistent
- Flexible

- Realistic scope
- Appropriate detail
- Competitive proposal
- Compliance
- Effective delivery

Budget Narrative



- Follow instructions in NOFO
- Includes allowable, reasonable, necessary, and allocable costs, as defined by 2 CFR 200:

www.ecfr.gov

- Estimate resources needed to achieve program goals
- Organize narrative to fit budget categories
- Provide adequate descriptions
- Check your math

Unallowable Costs



Examples:

- Lobbying
- Entertainment and alcohol
- Expenses not tied to program objectives
- Costs that constitute waste, fraud, and abuse
- Unreasonable from "prudent person" perspective
- Costs with no logical basis

Match Requirements



Minimum grantee share increases gradually. One dollar for every CNCS dollar by year 10.

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5	Yr 6	Yr 7	Yr 8	Yr 9	Yr 10
Overall Minimum Share	24%	24%	24%	26%	30%	34%	38%	42%	46%	50%

There are no specific match requirements for fixed-amount grants. Grantees pay all program costs over that provided by CNCS.

Budget Structure



Separated by major categories and divided into CNCS and Grantee shares

Direct Costs

Indirect or Administrative Costs

Attributable to Program Goals

For Common Organizational Goals

Examples:

- Program staff salaries and fringe benefits
- Member and staff travel
- Uniforms
- NSCHC
- Member living allowances

Examples:

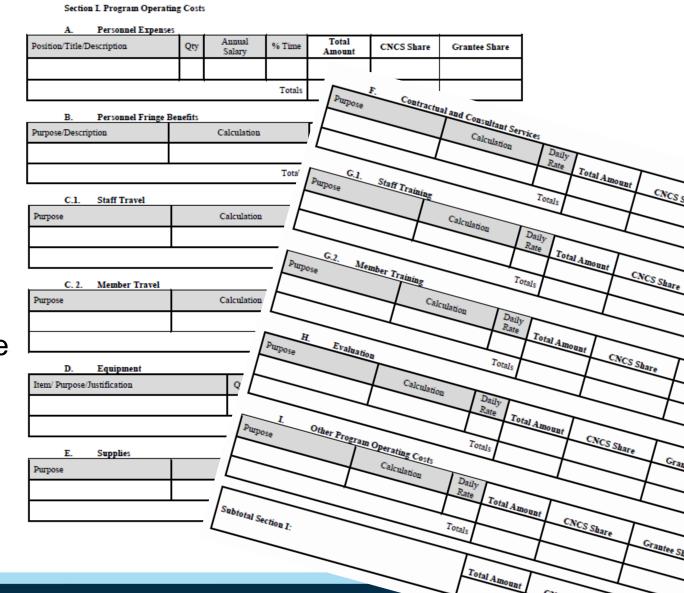
- Management staff salaries and fringe
- Accounting and legal services
- Office equipment
- Rent and leases
- General liability insurance

Program Operating Costs



Section I.

- A.Personnel Expenses
- **B.Personnel Fringe Benefits**
- C.Travel
 - 1.Staff Travel
 - 2.Member Travel
- **D.**Equipment
- E.Supplies
- F.Contractual and Consultant Service
- G.Training
 - 1.Staff Training
 - 2.Member Training
- H.Evaluation
- I. Other Program Operating Costs



Budget Narrative Section I – Sample Entry 1







1. Staff Travel

Purpose	Calculation	Total Amount	CNCS Share	Grantee Share
CNCS-Sponsored Grantee Training	2 staff	\$2,930	\$2,930	\$0
gram site monitoring and oversight	50 trips, average 25 miles round trip @ \$0.60/mile	\$750	\$0	\$750
egional training conference (PD and PC)	(airfare - \$450, Lodging - \$150/night, 2 nights, per diem - \$75/day, 3 days, ground transportation - \$50) x 2 staff	\$2,050	\$1,073	\$977
Member Travel (between worksites)	Avg 20 mi/week per member, 50 weeks, 38 members, \$0.60/mile (mileage rate determined by state policy)	\$22,800	\$22,800	\$0
	Subtotal	\$28,530	\$26,803	\$1,727

	Purpose	Calculation	Total Amount	CNCS Share	Grantee Share
	ED and PD travel to CNCS-Sponsored Grantee Training (Washington DC) – includes attendance at pre-con events	(airfare - \$600, Lodging - \$177/night, 3 nights, per diem - \$71/day, 4 days, ground transportation - \$50) x 2 staff	\$2,930	\$2,930	\$0
<i>\</i>	ogram site monitoring and oversight	50 trips to program sites, average 25 miles round trip @ \$0.60/mile (mileage rate determined by state policy)	\$750	\$0	\$750
	Regional training conference (PD and PC)	(airfare - \$450, Lodging - \$132/night, 2 nights, per diem - \$71/day, 3 days, ground transportation - \$50) x 2 staff	\$1,954	\$977	\$977
		Subtotal	\$5,634	\$3,907	\$1,727

Budget Narrative Section I – Sample Entry 2







E. Supplies

Purpose	Calculation	То	tal Amount	CNCS Share	Grantee Share
ffice Supplies	Avg \$40/month		\$400	\$0	\$400
Computers			\$2,200	\$2,200	\$0
Member Supplies	\$185/member, 38 members		\$7,000	\$3,200	\$3,800
		Subtotal	\$9,600	\$5,400	\$4,200

Purpose	Calculation		Total Amount	CNCS Share	Grantee Share
AmeriCorps member service gear (includes the AmeriCorps Logo)	38 members, 3 shirts @ \$26/shirt		\$2,964	\$2,964	\$0
O ce Supplies	Avg \$40/month		\$480	\$0	\$480
Computers and peripherals for new staff	2 @ \$1,100/each		\$2,200	\$2,200	\$0
Member Supplies	Avg \$185/member		\$7,030	\$4,030	\$3,000
		Subtotal	\$12,674	\$9,194	\$3,480

Member Costs

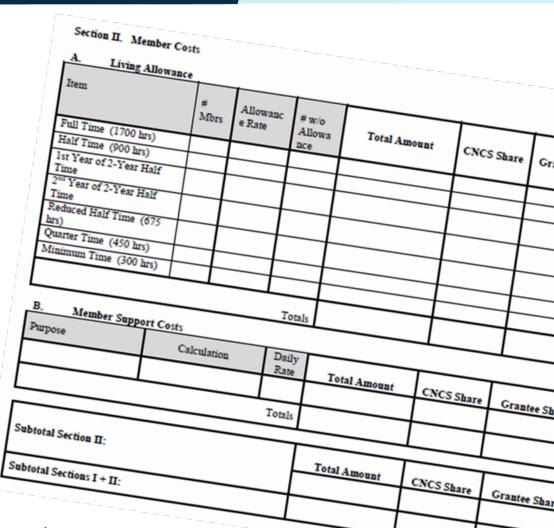


Section II.

A.Living Allowance

B.Member Support Costs

- FICA
- Health Care
- Worker's Compensation
- Unemployment Insurance
- Other Member Support Costs



Budget Narrative Section II – Sample Entry







B. Member Support Costs

Purpose	Calculation	Total Amount	CNCS Share	Grantee Share
for Members: total member living wances of \$684,000	\$684,000 @ 5%	\$34,200	\$0	\$34,200
Health Care	Estimated 35 FT (of 38) and 8 MT (of 10) members @ \$400/month	\$206,400	\$103,200	\$103,200
	Subtotal	\$240,600	\$103,200	\$137,400

Purpose	Calculation	Total Amount	CNCS Share	Grantee Share
F CA for Members: total member living allowances of \$684,000	\$684,000 @ 7.65%	\$52,326	\$0	\$52,326
Health Care	Estimated 35 FT (of 38) members @ \$400/month	\$168,000	\$84,000	\$84,000
Worker's Compensation for all members (provided by host site, off-budget)		\$0	\$0	\$0
	Subto	stal \$220,326	\$84,000	\$136,326

Administrative and Indirect Costs







Section III.

Three methods to recover administrative costs:

- 1. 5/10 Percent Fixed Option
 - 5% of the total of CNCS funds expended
 - No documentation required
- 2. Federally Approved Indirect Cost Rate Method
 - Requires approved rate from Federal government
 - Approved rate constitutes documentation
- 3. 10% De Minimis Rate

Budget Narrative Section III – Sample Entries







Section III. Administrative/Indirect Costs

A. Corporation Fixed Percentage

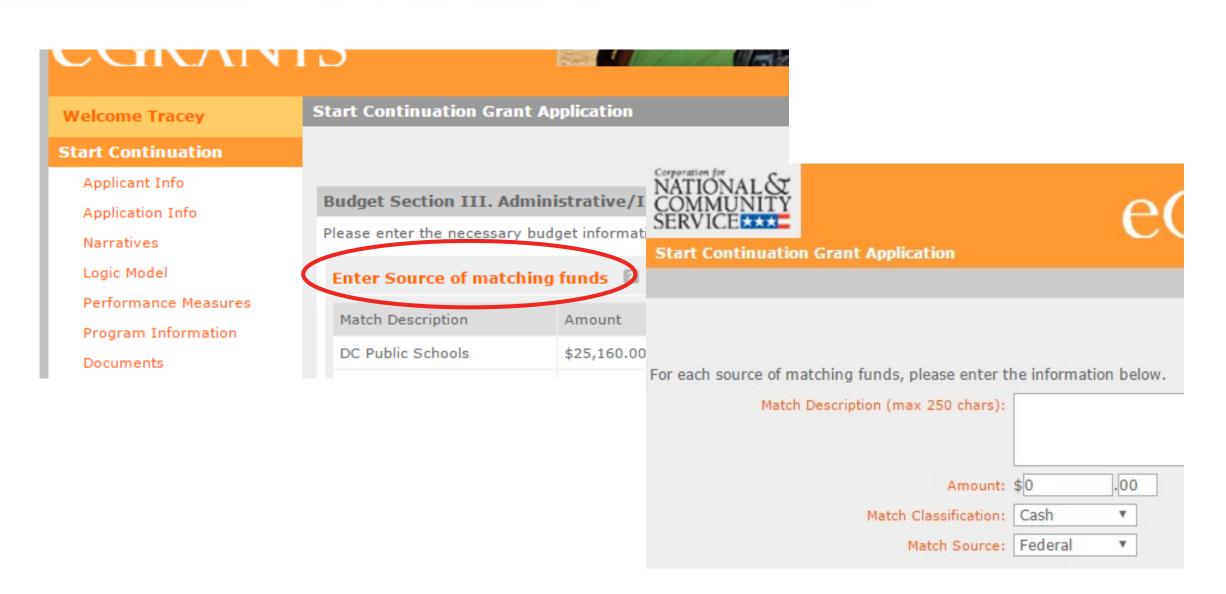
Item	Calculation	Total Amount	CNCS Share	Grantee Share
Commission Fixed Amount	CNCS: total CNCS costs x 1.05%	\$5,198	\$5,198	\$0
	Subtotal	\$5,198	\$5,198	\$0

B. Federally Approved Indirect Cost Rate

Cost Type	Cost Basis	Calculation	Rate	Rate Claimed	Total Amount	CNCS Share	Grantee Share
Provisional	Modified Total Direct Costs	MTDC x .285 = \$309,304 Claiming 15% = \$162,791 (Commission 1% in Section III-A)	28.5%	15%	\$157,593	\$20,841	\$136,752
	Subtotal			\$157,593	\$20,841	\$136,752	

Source of Funds





Source of Funds – Sample Entry



Source of Matching Funds

Match Description	Amount	Match Classification	Match Source
Organization's General Funds (secured)	\$124,008	Cash	Other
State DOE (secured)	\$309,096	Cash	State/Local
Professional services donation (secured)	\$17,250	In Kind	Other
OJJDP (proposed)	\$205,000	Cash	Federal
Subtotal	\$655,354		

Budgeting Tips



- Meet CNCS cost guidelines
 - Maximum and minimum living allowances

 - Required match and match sources
- Include
 - Required expenses
 - Adequate/accurate calculations and explanations
 - Allowable costs only
- Align with stated program goals

Have you...



- •Established or renewed your Central Contractor Registry at www.sam.gov?
- Submitted your single audit and 990?
- Entered your Negotiated Indirect Cost Rate Agreement details in eGrants?

eGrants Messages



- Warning: Can submit but budget may not be compliant
- Error: Cannot proceed until data is edited

eGrants technical assistance

National Service Hotline: 800-942-2677









Can't get enough?



Presentation recording available

https://www.nationalservice.gov/buildyour-capacity/grants/fundingopportunities/2020/americorps-state-andnational-grants-fy-2020#tech_assistance

Until next time...



Don't miss the "Best Practices in Developing **Performance** Measures" webinar on Wednesday, November 6, 2019 1:30 - 2:30 PM EST.

